Local Market Update – December 2024 A Research Tool Provided by First Multiple Listing Service



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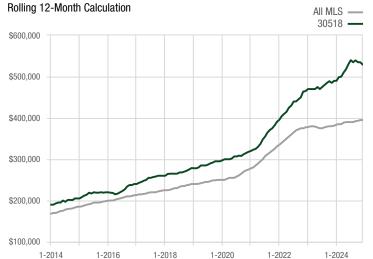
Includes Buford and Rest Haven in Gwinnett and Hall Counties and Sugar Hill in Gwinnett County

Residential Detached		December			Year to Date		
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change	
New Listings	35	36	+ 2.9%	803	855	+ 6.5%	
Pending Sales	37	33	- 10.8%	609	605	- 0.7%	
Closed Sales	51	47	- 7.8%	600	610	+ 1.7%	
Days on Market Until Sale	38	36	- 5.3%	34	33	- 2.9%	
Median Sales Price*	\$540,000	\$485,000	- 10.2%	\$490,000	\$529,313	+ 8.0%	
Average Sales Price*	\$540,760	\$529,270	- 2.1%	\$541,741	\$566,404	+ 4.6%	
Percent of List Price Received*	96.7%	98.3%	+ 1.7%	98.8%	99.1%	+ 0.3%	
Inventory of Homes for Sale	105	121	+ 15.2%			_	
Months Supply of Inventory	2.1	2.4	+ 14.3%				

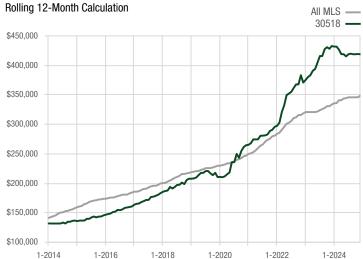
Residential Attached	December			Year to Date		
Key Metrics	2023	2024	% Change	Thru 12-2023	Thru 12-2024	% Change
New Listings	10	5	- 50.0%	183	202	+ 10.4%
Pending Sales	6	10	+ 66.7%	137	152	+ 10.9%
Closed Sales	7	16	+ 128.6%	128	156	+ 21.9%
Days on Market Until Sale	26	63	+ 142.3%	47	48	+ 2.1%
Median Sales Price*	\$465,000	\$412,490	- 11.3%	\$432,000	\$418,000	- 3.2%
Average Sales Price*	\$409,593	\$407,564	- 0.5%	\$422,954	\$430,530	+ 1.8%
Percent of List Price Received*	98.7%	98.6%	- 0.1%	99.0%	98.8%	- 0.2%
Inventory of Homes for Sale	29	32	+ 10.3%			_
Months Supply of Inventory	2.5	2.5	0.0%			_

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential Detached



Median Sales Price - Residential Attached



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.