

Local Market Update – December 2024

A Research Tool Provided by First Multiple Listing Service



Gwinnett County

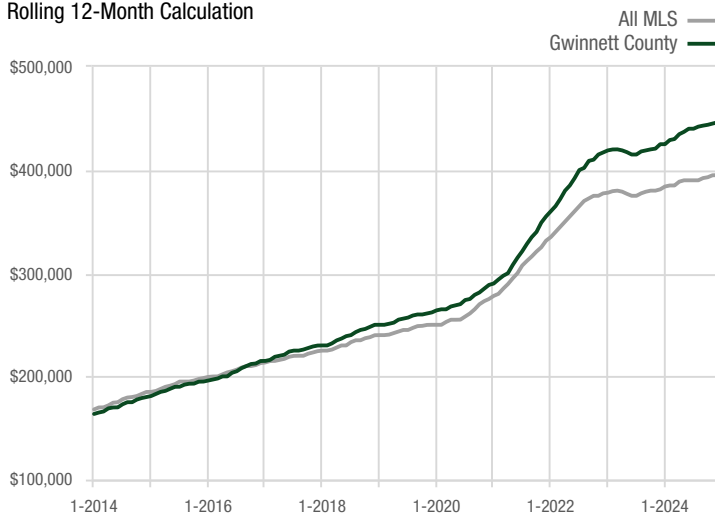
| Residential Detached | December | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2023 | 2024 | % Change | Thru 12-2023 | Thru 12-2024 | % Change |
| New Listings | 531 | 631 | + 18.8% | 10,692 | 12,509 | + 17.0% |
| Pending Sales | 501 | 483 | - 3.6% | 8,665 | 8,606 | - 0.7% |
| Closed Sales | 578 | 679 | + 17.5% | 8,644 | 8,586 | - 0.7% |
| Days on Market Until Sale | 41 | 42 | + 2.4% | 34 | 32 | - 5.9% |
| Median Sales Price* | \$429,990 | \$449,000 | + 4.4% | \$425,000 | \$446,124 | + 5.0% |
| Average Sales Price* | \$495,531 | \$493,561 | - 0.4% | \$477,407 | \$501,595 | + 5.1% |
| Percent of List Price Received* | 98.4% | 98.3% | - 0.1% | 99.3% | 99.0% | - 0.3% |
| Inventory of Homes for Sale | 1,207 | 1,806 | + 49.6% | — | — | — |
| Months Supply of Inventory | 1.7 | 2.5 | + 47.1% | — | — | — |

| Residential Attached | December | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2023 | 2024 | % Change | Thru 12-2023 | Thru 12-2024 | % Change |
| New Listings | 103 | 161 | + 56.3% | 2,063 | 2,548 | + 23.5% |
| Pending Sales | 103 | 101 | - 1.9% | 1,647 | 1,648 | + 0.1% |
| Closed Sales | 147 | 149 | + 1.4% | 1,624 | 1,649 | + 1.5% |
| Days on Market Until Sale | 41 | 52 | + 26.8% | 39 | 40 | + 2.6% |
| Median Sales Price* | \$375,000 | \$389,363 | + 3.8% | \$364,000 | \$380,000 | + 4.4% |
| Average Sales Price* | \$386,684 | \$391,741 | + 1.3% | \$373,904 | \$382,848 | + 2.4% |
| Percent of List Price Received* | 98.8% | 98.9% | + 0.1% | 99.2% | 98.9% | - 0.3% |
| Inventory of Homes for Sale | 291 | 461 | + 58.4% | — | — | — |
| Months Supply of Inventory | 2.1 | 3.4 | + 61.9% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

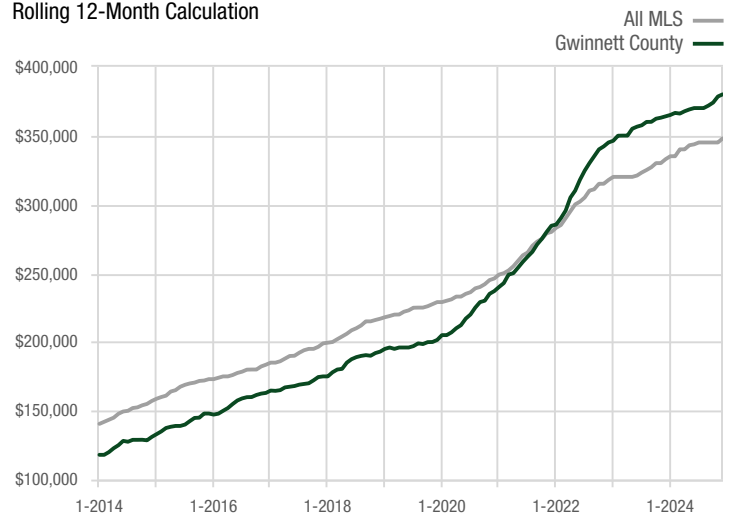
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.